



Transportation Costing Group

Maximize Profitability. Eliminate Uncertainty.

Transportation Costing Group® (TCG®) is the premier Activity-Based Costing and Profitability Management software provider for Truckload and Less-than-Truckload Carrier Operations looking to achieve superior profitability.

Whether your business is running smoothly, or you've hit a few bumps in the road, TCG's Cost Information System® (CIS®) provides comprehensive insight into the profitability of your operations. Unlike optimization and cost-averaging systems, its powerful and easy-to-use Activity-Based Costing, Analysis, and Reporting tools help you find the answers you need to get the results you want — accurate and fully replicable costs at the shipment level.

Because TCG's CIS is professionally customized to reflect your Truckload or Less-than-Truckload carrier operations, it seamlessly integrates with your existing operations and financial management systems. And, when you choose a TCG system, you can count on TCG's Extraordinary SupportSM team for continuing technical operations and analysis advice.

TCG's Cost Information System delivers:

- Profitability analysis and solutions
- Comprehensive and customizable reporting
- Full reconciliation to the general ledger
- Sophisticated cost modeling and forecasting
- Professional design, installation, and support



Getting to the bottom line.



Find the answers you need to get the results you want with TCG's Cost Information System

Understand Your Current Profitability

Your business generates a lot of data, and somewhere in that data is the explanation of why your business is or isn't profitable. Transportation Costing Group's CIS provides advanced data analysis tools including cost drilldowns, advanced data sorting, and historical data querying to provide multiple views of revenues and expenses. With the ability to analyze a nearly unlimited amount of data, you'll have the right data, and the right tools, to analyze and understand your business profitability.

Get an Accurate Picture of Your Business

Managing your operating expenses requires a comprehensive understanding of what your costs are and when you incur them. TCG creates a customized cost model of your business, determining the cost for each activity and the cost-drivers that affect each activity.

Eliminate Uncertainty

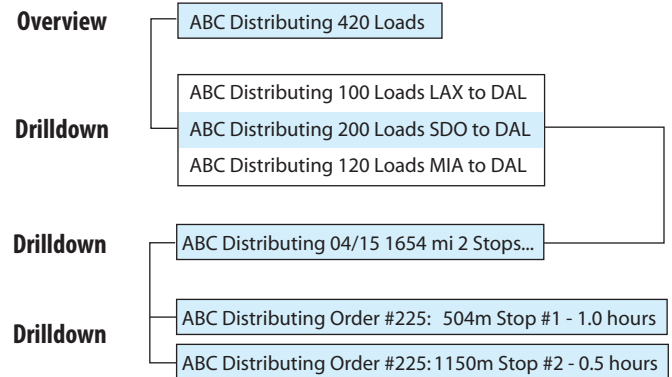
Get a continuously updated picture of profitability with TCG's CIS through General Ledger reconciliation. Data is imported from your accounting, dispatch, freight, and other operations and financial management tools. This data is processed to reveal true shipment profitability, helping you make informed decisions about future business.

Know Every Angle

With both automated and customizable report writing features, TCG's CIS lets you easily sort and organize your data to present the exact information you need. Easily answer questions and clarify options before making critical operating decisions.

Profitability Analysis

Investigate and manage segment profitability (customer, lane, etc.) with complete cost drilldowns, advanced data sorting, and querying of historical data.

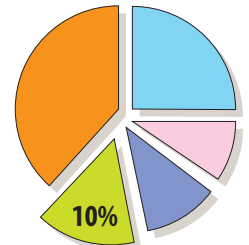
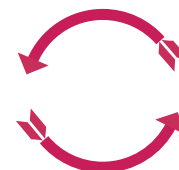


General Ledger Reconciliation

Easily update and compare costing results to financial expenses, using the integrated general ledger reconciliation function, for a complete feedback mechanism and increasingly accurate cost forecasting.



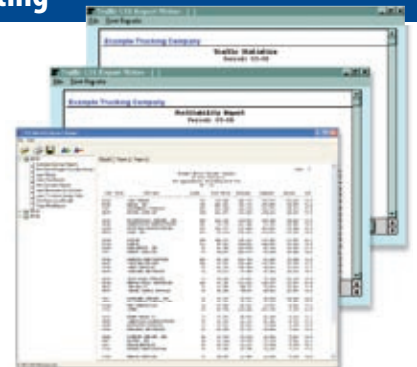
Existing Systems and Data Sources



Actual Profitability for May

Customizable Reporting

Use the comprehensive and customizable reporting features to automatically generate per-customer, per-lane, and per-shipment audit trails, or easily create custom reports to zoom-in on the specific information you need to answer critical questions.





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Getting to the bottom line.

Make the Best Decisions

Determine the profitability of a decision before you make it with TCG's CIS Profitability Forecasting tools. Explore scenarios and create reports for possible outcomes using tools like roundtrip and "what if?" analysis and yes/no decision points.

Customized for Your Business

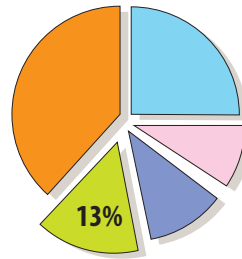
TCG's CIS installation is professionally designed and customized to reflect your unique business operations. TCG specialists work with you to create a customized solution, install the tools that meet your operational needs, and integrate the system with your existing applications. When you're up-and-running, TCG's Extraordinary Support provides comprehensive service to meet your operational needs.

We're Here to Help Your Business Grow

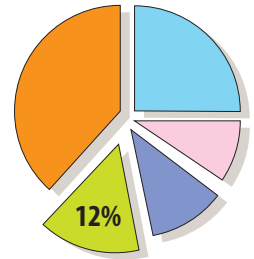
At TCG, we provide solutions for the analysis, management, and creation of profitable Carrier Operation businesses. Founded in 1982, TCG has continuously developed and improved its Activity-Based Costing tools, resulting in strong industry relationships and tools designed to meet the specific needs of Carrier Operators.

Profitability Forecasting

Use reporting and scenario tools like roundtrip and "what if?" analysis and yes/no decision points to determine the potential profitability of new and continuing business.



Expected Profitability using Reality-Based Cost Modeling



TCG Cost Information System® Provides the Most Accurate Forecasting Results



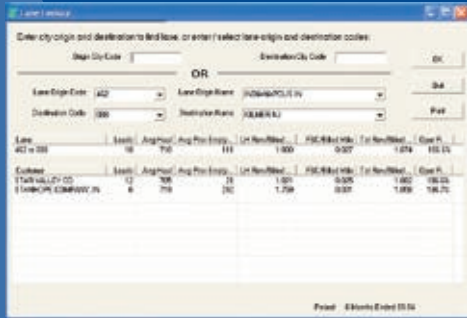
Example Motor Freight Company
40 Highest Revenue Customers
All Appearances, Excluding Bill-
11 - 04

Cust. Code	Expense	Income	Customer
5021			O/R
943,530			LITTLE SANDY
6126		135,869	85.6
374,137			OAKY STREAK
			SUPPLIES
			COMPANY, INC.
			UFACTURING
150,279			MEDFORD CENTER INDUSTRIES
4153		9,994	93.8
142,350			GOLFVIEW EST

**We're right on track...
EXCELLENT WORK!**

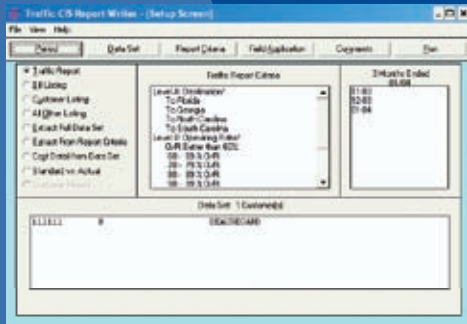
Maximize Profitability. Eliminate Uncertainty.

TCG's CIS lets you easily sort and organize your data to present the exact information you need. Use standard analysis tools like CIS Lane Lookup to investigate customer revenue, costs, and profitability. Use the CIS Report writer to create specialized reports that reveal essential operations information. Or, use the CIS Report Viewer to get immediate access to information you need daily, weekly, and monthly. TCG's CIS lets you easily find the answers you need to get the results you want.



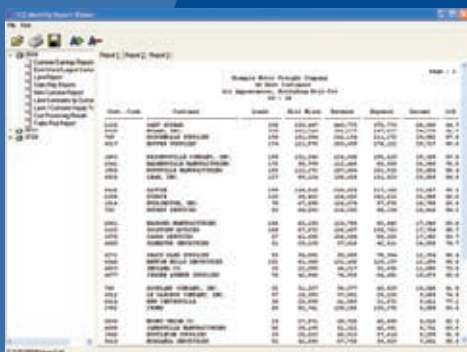
CIS Lane Lookup

A quick and easy look at the actual revenue and profitability contribution of customers shipping in each active lane. A favorite among our clients.



CIS Report Writer

A powerful and dynamic research and analysis tool for those times when you just need to dig deeper. The Report Writer is an easy-to-use system for creating specialized reports.



CIS Monthly Report Viewer

Information you need once a day or several times a day about your most important customers, traffic lanes, or markets. The Monthly Report Viewer gives you immediate access to the most important reports without the clutter of paper or the need to rerun data.



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